

DRY VEGETABLE MARKET REPORT

For Week of February 11, 2018

(Note: See end of report for explanation to the color codes)

Tomatoes


East


- • **Rounds** – The Florida crop is producing solid numbers with sizing geared heavier towards the 5x6 size. Small fruit is just a bit snug. We will see a slight decline in volume over the next 3-4 weeks as post cold snap crops are dug into. However, this is nothing to be alarmed about at this time (Hurricane Irma round II is not going to happen!). Pricing from the east will weigh heavily on supply from the west. As long as MX continues to push strong volume into the marketplace, expect Florida pricing to remain low. FOBs for next week are up about \$1.00 across the board due to the slight volume decline. Quality from older fields is seeing a bit of trouble, however, quality from newer fields is beautiful.
- • **Romas**- Supply is steady but a bit on the light side. This is completely normal for this time of year. Growers expect smooth and consistent numbers through February barring any major weather events. FOBs push upward about \$1.00 on all sizes due to the lighter supplies. Quality is excellent.
- • **Grapes**- Most Florida growers are pushing great numbers from the fields. Some growers are projecting a slight dip in yield towards the end of the week's harvest, however, still plenty of fruit available to maintain demand. FOBs are steady for next week. Quality is excellent.
- • **Cherries**- Supply has leveled out with steady demand. FOBs are stagnant with excellent quality available for purchase.

West/Mexico


- • **Rounds**- Western Mexico crops are at peak production levels and expected to remain plentiful through February. With a weak National Market, growers are pushing great supply across the borders. Customers have plenty of options of sizing and color at their fingertips. FOBs linger at the minimum on all sizes and quality is excellent.
- • **Romas**- Great volume is coming from Western Mexico as growers are in peak production. FOBs are trading at or around the minimum suspension agreement with excellent quality and sizing options available.
- • **Grapes**- Farms suspect excellent supply through February with product crossing through Nogales. FOBs are trading at or close to the minimum suspension agreement with excellent quality.
- • **Cherries**- Similar to all other tomatoes, superb growing conditions are keeping supply plentiful. Balanced with a healthy demand, FOBs remain low with excellent quality.

Green Bell Pepper


 East- Some slight improvement in supply, but not enough to change FOBs. Supply is mostly light, but steady. Harvests are leaning towards larger size pepper more readily available with choice still snug. Quality is mostly good, but there are some reports from the fields scarring and bruising due to prior weather events.


 West- Good steady supply is coming from MX (Sinaloa & Sonora). There is good availability on all sizes. FOBs are stable for next week. Quality is mostly good, however, older fields are showing signs of thinner walls.

Red Bell Pepper


 West- Steady as they come, red bells are readily accessible, with heavier volume available on small size. Price are flat and quality is excellent.


Yellow Squash / Zucchini

 East- Supply is light, but steady. Demand remains somewhat light as well which is helping maintain a steady FOB market. The struggle and biggest question at hand is quality, especially yellow. Quality is still in poor condition. New fields are expected to start in about 10 days which will hopefully improve overall quality on both green and yellow squash.


 West- Decent supply is available as farmers enjoy good growing conditions. FOBs are up a few dollars mostly due to mixed quality concerns. Quality is rough in the west as well, but not quite as bad as the east. As growers soon move into new fields, quality is expected to improve.

Cucumbers

 East- A nice flush of Honduran supply is putting downward pressure on super and select grade FOBs. Cartons are still a little tight. Quality has been up and down as the fields have experienced some weather related issues. Fruit is showing signs of scarring and early onset decay. We recommend keeping a tighter than usual inventory.

 West- Great supply is filtering into the market place driving FOBs down quite a bit. Quality is much better than what the east is reporting.


Eggplant

 East- Better growing conditions are finally helping FOBs ease off a bit and decent supply in the marketplace. Some quality issues are seen in older fields, but this should not last long as growers move into new crops soon.


 West- Low prices and good supply from MX. Quality reports are great as well.

Jalapenos

 East- Still very limited supply from FL. Prices are fairly steady. Quality, however, is good if you can find them.

 West- Although production eased off a tad, promotable supplies are still available from Sonora & Sinaloa. Prices have firmed up about \$2-4 and quality reports are excellent.

Beans

 East- Finally we are seeing a weakening market as more and more supply come to light. Quality is great as more growers jump on board.

 West- Good volume is still available for the next 10-14 days. Prices are cheap and quality is excellent.

- **Eastern Growing Region(s) Weather Forecast:**

Immokalee, Florida, Weather Forecasts - Metric Units

Wed Feb 7	Thu Feb 8	Fri Feb 9	Sat Feb 10	Sun Feb 11	Mon Feb 12	Tue Feb 13
81°F	81°F	81°F	82°F	81°F	80°F	80°F
62°F	62°F	64°F	64°F	63°F	62°F	69°F
E 9 MPH	ENE 7 MPH	E 8 MPH	E 10 MPH	E 8 MPH	E 7 MPH	E 8 MPH
Precip 20%	Precip 10%	Precip 10%	Precip 10%	Precip 30%	Precip 20%	Precip 30%

Homestead, Florida, Weather Forecasts - Metric Units

Wed Feb 7	Thu Feb 8	Fri Feb 9	Sat Feb 10	Sun Feb 11	Mon Feb 12	Tue Feb 13
81°F	81°F	80°F	81°F	81°F	80°F	80°F
68°F	68°F	69°F	69°F	68°F	68°F	72°F
E 11 MPH	E 9 MPH	E 11 MPH	E 14 MPH	ESE 10 MPH	E 10 MPH	E 10 MPH
		Precip 20%	Precip 20%	Precip 30%	Precip 20%	Precip 20%

- **Western Growing Region(s) Weather Forecast:**

Nogales, Arizona, Weather Forecasts - Metric Units

Wed Feb 7	Thu Feb 8	Fri Feb 9	Sat Feb 10	Sun Feb 11	Mon Feb 12	Tue Feb 13
74°F	78°F	77°F	73°F	69°F	67°F	66°F
41°F	43°F	44°F	44°F	41°F	42°F	44°F
E 9 MPH	E 10 MPH	S 13 MPH	S 23 MPH	S 22 MPH	S 19 MPH	SW 14 MPH
				Precip 10%		

Weather Forecasts

Days 1-7	Wed Feb 7	Thu Feb 8	Fri Feb 9	Sat Feb 10	Sun Feb 11	Mon Feb 12	Tue Feb 13
	33°C/92°F	33°C/92°F	32°C/90°F	31°C/89°F	32°C/89°F	32°C/89°F	31°C/87°F
	20°C/68°F	19°C/67°F	18°C/64°F	17°C/63°F	17°C/63°F	17°C/63°F	20°C/68°F
	NNE 10 KPH	NE 8 KPH	NE 8 KPH	ENE 8 KPH	NE 8 KPH	NE 8 KPH	NE 6 KPH
			POP 50%				

Code to Color Alerts:

Market generally with-in normal ranges and steady from last week for both pricing and quality. Any price changes can be expected to be \$2.50 or less with no major changes in quality. Also, no change in the growing region(s) and no news that could drastically affect pricing in the future.

Some news included concerning the market that may indicate a moderate change in pricing and/or quality. FOB pricing is generally up or down between \$2.50 and \$5.00 from the previous week. It will also be used to indicate news that may have a drastic impact on the price, quality and/or availability in future weeks (versus the following week). Finally, this color will also be used to indicate a commodity that continues to be outside the normal range as far as price, quality and/or availability.

News included that indicates a major change in the market from the previous week as far as pricing, quality and/or availability. May see price changes, up or down, in excess of \$5.00 per case. This color will only be used to indicate a major change from the previous week.

Important note: This market report is only a snapshot of the various commodity markets as of the morning of the date of the report. When we expect a trend to develop, we will express that expectation. However, commodity markets are subject to actual supply and demand levels and can change quickly due to weather and other unforeseen factors. Therefore, please be aware that markets may change from the time this report is published and the time prices are set for the following week. If such changes are dramatic, we will publish a revised market report.