



## DRY VEGETABLE MARKET REPORT

Week of January 8, 2018

(Note: See end of report for explanation to the color codes)

**\*\*Please note: Inbound & Outbound freight rates are up significantly throughout the country. This is due to a limited supply of trucks as well as new E-Log regulations.\*\***

**\*\*The East experienced a cold snap at the end of last week and is expecting another non-freezing cold spell at the end of this week. This could potentially slow down supply & affect quality. We will update you as much as possible\*\***

### Tomatoes

#### East

- **Rounds** – The South Florida crop is still ramping up, however, a previous wave of cooler temperatures just above freezing is slowing down the crop. Another wave of non-freezing temperatures is due in towards the end of the week. Extra-large is a bit snugger, but no major supply concern. Large and medium sizes are more readily available. We're looking at about 14 days before supplies reach normal levels (pending weather of course). FOBs have dropped once again and will continue to do so as volume increases. The crop is producing excellent quality.
- **Romas**– Romas are still a bit slower to adjust downward versus rounds. Limited trucks from the Nogales region has put pressure on the east to perform. In addition, cooler temperatures have slowed down supply. Thus, resulting in FOBs pushing upward about \$1-2. Quality is still great.
- **Grapes**– Weather is the hot topic in the east this week. The same story applies for grapes. Colder temps settling in have delayed volume. This is putting some pressure on FOBs to go up moving into next week. Look for bulk to increase about \$1-2 and pints to go up about \$1. Quality is excellent.
- **Cherries**– Supply & demand are both steady, resulting in steady FOBs. Quality is great.

#### West/Mexico

- **Rounds**– The final volume is trickling in from Eastern MX & Baja while Culiacan continues to build momentum. All sizes are more readily available versus last week. Normal supply levels are expected to be reached around the 2<sup>nd</sup>-3<sup>rd</sup> week of January. FOBs have dropped significantly and will continue to do so until the market finally reaches normalcy. Quality is excellent.
- **Romas**– Rebounding nicely, romas fall another few dollars in the west. Culiacan's volume is shaping up nicely with good supply on all sizes. Expect markets to balance around the 3<sup>rd</sup> week of January. Quality is excellent.
- **Grapes**– Some cooler weather has slowed things down, however, supplies are still readily available. Thus, prices are down considerably. Quality is great.
- **Cherries**– With a healthy supply from Nogales and firm demand, cherry prices are steady for next week. Southern CA still has a few loads trickling out, but at a higher price point. Quality is excellent.

### **Green Bell Pepper**

- East- The increased supply from all parts of FL is showing signs of great quality and sizing. Look for prices to remain steady for another week until the results of the cooler temps is uncovered.
- West- Great supply is still coming from MX. Great quality, thick walls, and good size availability are being reported. FOBs are steady for next week.

### **Red Bell Pepper**

- West- Prices are steady moving into next week. Quality is good.

### **Yellow Squash / Zucchini**

- East- FL & Import squashes are both coming steadily into the market place. FOBs are down about \$2. Domestic quality is still seeing a bit of scarring but has improved. Offshore looks nice. Pricing could move upward as cold weather slows the growing cycle.
- West- Mexico's season has been bountiful the last few weeks with great supplies coming from the area. Prices are flat for next week. However, they have seen some cooler temperatures and overcast skies, which can mean a slower growth rate. Quality is great.

### **Cucumbers**

- East- Mostly offshore supplies are in the picture now with very limited volume coming from FL. Quality is great on the imports. Pricing is up just a bit, about \$1-2 due to a little snug supply. However, volume should continue to increase as more growers come on board.
- West- Mainland MX continues to press forward with good numbers. Some shady skies and cooler temperatures have slowed down growth which is pushing FOBs up about \$1-2. Quality is good.

### **Eggplant**

- East- FL supply has dwindled about after running into a few quality problems. Many are looking to the west for better results. FOBs are a bit active with prices up about \$2.
- West- MX has excellent supply & quality. Prices are cheap and steady week over week.

### **Jalapenos**

- East- Florida has decent supply still coming out of the region. Quality is good with steady prices.
- West- Sonora & Sinaloa are in their peak production time with great quality and heat levels. Prices remain low.

### **Beans**

- East- Very limited supply is available mostly from South FL as the lake-region was severely injured by a freeze a few weeks ago. Volume will continue to be sporadic for another few weeks. FOBs have increase a few dollars once again.
- West- Although good volume is coming from MX, some issues with quality & labor force are keeping prices high.

- Eastern Growing Region(s) Weather Forecast:

### Immokalee, Florida, Weather Forecasts - Metric Units

Wed Jan 3	Thu Jan 4	Fri Jan 5	Sat Jan 6	Sun Jan 7	Mon Jan 8	Tue Jan 9
64°F	59°F	58°F	66°F	74°F	79°F	78°F
33°F	32°F	36°F	45°F	55°F	58°F	53°F
NNW 13 MPH	NW 9 MPH	N 8 MPH	N 8 MPH	NNE 9 MPH	ENE 7 MPH	W 6 MPH
Precip: 30%					Precip: 20%	Precip: 20%

- Western Growing Region(s) Weather Forecast:

### Nogales, Arizona, Weather Forecasts - Metric Units

Wed Jan 3	Thu Jan 4	Fri Jan 5	Sat Jan 6	Sun Jan 7	Mon Jan 8	Tue Jan 9
72°F	74°F	76°F	74°F	69°F	69°F	72°F
42°F	41°F	43°F	43°F	42°F	41°F	48°F
L 14 MPH	SSL 8 MPH	L 6 MPH	SSL 7 MPH	SW 11 MPH	SL 6 MPH	SSL 8 MPH




Reported from Culiacan (City), MX,  
9 kilometers SW of Culiacan, Sinaloa, at 6:44 PM Tue, Jan 2, 2018

### Weather Forecasts

#### Days 1-7

Wed Jan 3	Thu Jan 4	Fri Jan 5	Sat Jan 6	Sun Jan 7	Mon Jan 8	Tue Jan 9
31°C/87°F	30°C/86°F	31°C/88°F	31°C/88°F	30°C/87°F	30°C/86°F	31°C/88°F
17°C/62°F	16°C/61°F	16°C/62°F	17°C/62°F	17°C/63°F	17°C/63°F	18°C/64°F
ENE 6 KPH	E 6 KPH	NE 7 KPH	ENE 7 KPH	ENE 6 KPH	ENE 6 KPH	NE 7 KPH

#### Code to Color Alerts:

-  Market generally with-in normal ranges and steady from last week for both pricing and quality. Any price changes can be expected to be \$2.50 or less with no major changes in quality. Also, no change in the growing region(s) and no news that could drastically affect pricing in the future.
-  Some news included concerning the market that may indicate a moderate change in pricing and/or quality. FOB pricing is generally up or down between \$2.50 and \$5.00 from the previous week. It will also be used to indicate news that may have a drastic impact on the price, quality and/or availability in future weeks (versus the following week). Finally, this color will also be used to indicate a commodity that continues to be outside the normal range as far as price, quality and/or availability.
-  News included that indicates a major change in the market from the previous week as far as pricing, quality and/or availability. May see price changes, up or down, in excess of \$5.00 per case. This color will only be used to indicate a major change from the previous week.

**Important note:** This market report is only a snapshot of the various commodity markets as of the morning of the date of the report. When we expect a trend to develop, we will express that expectation. However, commodity markets are subject to actual supply and demand levels and can change quickly due to weather and other unforeseen factors. Therefore, please be aware that markets may change from the time this report is published and the time prices are set for the following week. If such changes are dramatic, we will publish a revised market report.