



DRY VEGETABLE MARKET REPORT

Week of January 22, 2018

(Note: See end of report for explanation to the color codes)

***Logistics update: transportation continues to be a struggle as the weeks pass. Rates are still much higher than usual. This is an extraordinary situation that we will keep monitoring closely.**

Tomatoes

East

- • **Rounds** – Production is reaching tip top levels as temperatures warm up and most major growers are now back online. The crop was recently leaning heavy on the small size, however, should start to size up as warmer temps settle in. FOBs are down a range of dollars dependent on size, with the biggest drop shown on extra-large size fruit. Quality and size availability is excellent and will only continue to get better as growing conditions improve.
- • **Romas**- Improved conditions have helped push more volume into the market place as more growers come on board. Despite, lighter plantings this year, there is still ample supply available. Prices have fallen significantly on all sizes. Quality and size availability is excellent and will only continue to get better as growing conditions improve.
- • **Grapes**- Finally grapes are starting to catch up as post cold snap and post hurricane plantings mature. It was touch and go a few weeks as weather stunted maturity, however, more volume is entering the market. Thus, FOBs have fallen significantly. Quality is excellent.
- • **Cherries**- Ample supplies continue to press FOBs downward another few dollars. Quality is excellent.

West/Mexico

- • **Rounds**- The last few shippers from Baja & Eastern MX are pushing out very minimal product as their season still lingers. Culiacan & Western MX is pushing more volume across borders. FOBs are moving down, either hitting or coming close to the minimum trade value. Quality and size availability is excellent.
- • **Romas**- Roma prices fall again, lingering either at or pushing towards minimum trade value. Plenty of supply is coming from Culiacan & Western MX as more growers come on board. Quality and size availability is excellent.
- • **Grapes**- Beautiful growing conditions are bringing plenty of supply on board as crops return to normal. FOBs have plummeted. Quality is excellent.
- • **Cherries**- Great volume is coming from Nogales, keeping prices at low cost. Quality is excellent.

Green Bell Pepper

● East- The crop is rebounding nicely from the cold temps, with yields slowly increasing. Volumes are still somewhat light but improved week over week. There is a good selection on sizes and grades, with tans being the most limited. FOBs are down a few dollars. Quality is good despite the weather.

● West- Both growing regions, Sinaloa & Sonora, are producing great yields, however the strong MX national demand is keeping volumes hitting the USA lower than preferred. FOBs are down slightly. Quality has been shaping up nicely with reports of good thick walls.

Red Bell Pepper

● West- As more volume comes to the table, prices press downward a few dollars on all sizes. Quality is excellent.

Yellow Squash / Zucchini

● East- As previously report, yields are going to be down for at least two weeks for a few reasons: cold weather, light plantings, and Plant City's crop a wrap. Squash FOBs are up a few dollars and holding very firm. Warmer weather will bring on the growing cycle but until then, prices will remain high and product short. There have been quality concerns on both yellow and green. Yellow is showing heavy scarring while green is showing light scarring and some minor shelf life issues.

● West- MX has rebounding nicely after the shady skies passed through. Good volume is coming from all regions, however, there are some major quality issues. Because of this, there is a spread in pricing. Better quality is demanding a much higher price point (\$2-3 higher!).

Cucumbers

● East- Florida has mostly wrapped up their season with the vast majority of supply now coming from Honduran imports. Supplies have been a little light with the boat schedule, but more volume is expected to arrive at the end of the week. Prices are still firm at higher than usual FOB. Quality is mostly good, but there have been some containers with weak product.

● West- Volume is improving slowly as weather has perked up, pushing prices down just a hair. Quality is mostly good.

Eggplant

● East- Still very limited supply coming from FL. FOBs remain high. Relief is expected in about 7-10 days with good weather conditions on the horizon. Quality has improved on the crop that is available.

● West- All regions are pushing out product, but yields are a bit lower. Prices are firm and quality is great.


Jalapenos

● East- supply is still very miniscule from FL with Plant City's crop wiped out due to the freeze. FOBs are relatively steady. The bright side is quality is great.

● West- The two heavy hitters, Sonora & Sinaloa, are both pumping great supplies and quality out. Prices remain low with promotable volume available.








Beans

● East- Sporadic volume is still wrecking havoc on the bean deal. There are reports of some growers losing their crop due to bloom drop. In addition the freeze and cold temps have significantly impacted crops, with very limited volume produced. It is expected to continue for a number of weeks. Quality is mostly good and FOBs are staying firm and high.








 West- Steady volume is coming from MX with improvement on the horizon. Thus keeping prices steady into next week. Quality is good.

- **Eastern Growing Region(s) Weather Forecast:**

Immokalee, Florida, Weather Forecasts - Metric Units

Wed Jan 17	Thu Jan 18	Fri Jan 19	Sat Jan 20	Sun Jan 21	Mon Jan 22	Tue Jan 23
						
70°F	61°F	69°F	73°F	78°F	79°F	78°F
37°F	43°F	51°F	56°F	59°F	60°F	66°F
N 10 MPH	N 9 MPH	N 6 MPH	NE 6 MPH	ENE 8 MPH	E 6 MPH	NNE 6 MPH
				Precip 20%	Precip 30%	Precip 20%








Homestead, Florida, Weather Forecasts - Metric Units

Wed Jan 17	Thu Jan 18	Fri Jan 19	Sat Jan 20	Sun Jan 21	Mon Jan 22	Tue Jan 23
						
73°F	65°F	72°F	74°F	76°F	78°F	78°F
48°F	53°F	59°F	64°F	65°F	65°F	70°F
N 10 MPH	N 13 MPH	N 8 MPH	ENE 10 MPH	E 10 MPH	E 9 MPH	NE 7 MPH
			Precip 20%	Precip 30%	Precip 20%	Precip 20%








- **Western Growing Region(s) Weather Forecast:**

Reported from Culiacan (City), MX,
9 kilometers SW of Culiacan, Sin., at 6:41 PM Tue, Jan 16, 2018


Nogales, Arizona, Weather Forecasts - Metric Units


Wed Jan 17	Thu Jan 18	Fri Jan 19	Sat Jan 20	Sun Jan 21	Mon Jan 22	Tue Jan 23
						
67°F	71°F	73°F	54°F	57°F	67°F	68°F
36°F	40°F	42°F	27°F	30°F	32°F	43°F
E 10 MPH	E 6 MPH	SSE 15 MPH	WSW 18 MPH	NNE 10 MPH	ENE 7 MPH	SW 8 MPH
			Precip 20%			


Weather Forecasts

Days 1-7	Wed Jan 17	Thu Jan 18	Fri Jan 19	Sat Jan 20	Sun Jan 21	Mon Jan 22	Tue Jan 23
							
	29°C/85°F	30°C/85°F	30°C/85°F	29°C/84°F	29°C/85°F	31°C/88°F	30°C/86°F
	14°C/58°F	14°C/57°F	14°C/57°F	13°C/55°F	12°C/53°F	12°C/54°F	13°C/55°F
	ENE 8 KPH	ENE 7 KPH	ENE 7 KPH	ENE 8 KPH	NNE 9 KPH	NNE 8 KPH	ENE 8 KPH

Code to Color Alerts:

 Market generally with-in normal ranges and steady from last week for both pricing and quality. Any price changes can be expected to be \$2.50 or less with no major changes in quality. Also, no change in the growing region(s) and no news that could drastically affect pricing in the future.

 Some news included concerning the market that may indicate a moderate change in pricing and/or quality. FOB pricing is generally up or down between \$2.50 and \$5.00 from the previous week. It will also be used to indicate news that may have a drastic impact on the price, quality and/or availability in future weeks (versus the following week). Finally, this color will also be used to indicate a commodity that continues to be outside the normal range as far as price, quality and/or availability.

 News included that indicates a major change in the market from the previous week as far as pricing, quality and/or availability. May see price changes, up or down, in excess of \$5.00 per case. This color will only be used to indicate a major change from the previous week.

Important note: This market report is only a snapshot of the various commodity markets as of the morning of the date of the report. When we expect a trend to develop, we will express that expectation. However, commodity markets are subject to actual supply and demand levels and can change quickly due to weather and other unforeseen factors. Therefore, please be aware that markets may change from the time this report is published and the time prices are set for the following week. If such changes are dramatic, we will publish a revised market report.